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06AL51

**Fifth Semester B.E. Degree Examination, December 2010**  
**Management and Entrepreneurship**

Time: 3 hrs.

Max. Marks:100

**Note: Answer any FIVE full questions, selecting  
at least TWO questions from each part.**

**PART – A**

- 1 a. Define management. Explain the contributions of Taylor to the scientific management. (10 Marks)  
 b. Briefly explain, whether management is a science or art. (10 Marks)
- 2 a. Briefly explain the important steps in planning. (10 Marks)  
 b. Explain the hierarchy of plans. (10 Marks)
- 3 a. Briefly explain the principles of organization. (10 Marks)  
 b. Briefly explain the steps in the selection procedure. (10 Marks)
- 4 a. Briefly explain the Maslow's hierarchy of needs. (10 Marks)  
 b. Briefly explain some of the methods of establishing control. (10 Marks)

**PART – B**

- 5 a. Define the term 'Entrepreneur'. Explain the functions of an entrepreneur. (10 Marks)  
 b. Explain the steps involved in the entrepreneurial process. (10 Marks)
- 6 a. Define "small scale industry" and state the characteristics of a SSI. (10 Marks)  
 b. Explain the WTO. State its functions. (10 Marks)
- 7 a. What is the meaning of a "project". State and explain the classification of projects. (10 Marks)  
 b. Explain the project appraisal and its methods. Briefly explain any two methods. (10 Marks)
- 8 Write short notes on the following :  
 a. SISI  
 b. Barriers in entrepreneurship  
 c. SIDBI  
 d. Project identification (20 Marks)

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